THE ASSET

NEWSLETTER FOR EMPLOYEES, CLIENTS & SUPPLIERS OF EFT GROUP

FEATURED NEWS

GROUP | SOUTHPORT RUGBY CLUB PARTNERSHIP

SYSTEMS | REGENDA GROUP CONTRACT RETENTION

CONSTRUCTION | SUCCESFUL PROJECT DELIVERY

EDITION ONE | AUTUMN 2017

THE ASSET WELCOME!

OFFICIAL NEWSLETTER OF EFT GROUP LTD

EDITION ONE | AUTUMN 2017

FEATURED IN THIS ISSUE

FOREWORD - ADAM WATTS	3
EFT GROUP NEWS	4-8
EFT SYSTEMS & ELECTRICAL NEWS	9-12
EFT CONSTRUCTION NEWS	13-14
EFT GOOD CAUSE	15
EMPLOYEE SPOTLIGHT	16-17
FUTURE DATES & TRAINING	18

CSR POLICY

EFT Groups Corporate Social Responsibility policy not only ensures compliance with the spirit of the law, ethical standards and national norms but that we go beyond this by ensuring that we do no harm and provide a positive impact on the environment and stakeholders including Clients, Customers, Residents, Employees, and Communities.

COMPLIANCE STATEMENTS

Projections and Forecasts – Any dates, projection or Forecasts contained in this publication are based on information available at the time of writing. Current contracts or future potential contracts are based on information at the time of writing.

Many external factors present risks and challenges to the business that may change any future predictions or commitments contained herein. EFT Group and its subsidiaries assumes no liability in any future projection or commitment made within newsletters.

The Asset is a publication for use of communication of EFT Group news for Employees, Clients and Suppliers and as a means of knowledge sharing. No part of this publication design and graphics may be reproduced.

If you have any significant events on the horizon in late 2017 please let Jordan Duggan know and we will happily incorporate them into the Winter/Christmas 2017 newsletter edition

BUILD. PROTECT. MAINTAIN.

EFT Group provides a holistic one stop shop to design, build, protect and maintain property assets and protect people through the design supply and installation of life safety systems. The Group contains 3 distinct trading entities consisting of EFTConstruction and EFT Systems which incorporates EFT Electrical.

ACCREDITATIONS

FOLLOW US!

LinkedIn : /company/489496
Twitter : @NWEFTGroup
Facebook : /EFTgroup

CONTACT

ADMIN@EFTSYSTEMS.CO.UK

01704 229 431

COBDEN HOUSE
39A COBDEN ROAD
SOUTHPORT
MERSEYSIDE
PR9 7TR

FOREWORD ADAM WATTS
CEO › EFT GROUP

› It gives me great pleasure to invite you into the very first EFT Group (EFT) Newsletter - 'The Asset'. This edition will be the first of the Group's quarterly newsletters for staff, our supply chain, current and future clients. The newsletter will capture the work of our people, within our sectors, across our three divisions: Construction, Systems and Electrical. More on this shortly.

Why '**The Asset'?** The Oxford English Dictionary definition of 'Asset' describes **'a useful or valuable thing or person'.** This works for the Group across so many levels.
Firstly, for nearly 5 Decades, EFT has installed and maintained Life Security Assets across the North and North West of England for the Public Sector and Private Sector. These Assets continue to include Security Systems, Access Control, Fire Protection, CCTV, Alarm Monitoring and Specialist Call Systems. With the addition of **EFT Construction** and **EFT Electrical** in 2016 we now design, build and improve our Clients 'built' assets and infrastructure.

Secondly for our Clients, Asset Management is a key part of the efficient and effective management and maintenance of these buildings and systems, whilst safely maintaining homes and properties. For Residents, Asset Management and Service Delivery is about maintaining systems safely to protect their property and lives.

Thirdly and most importantly, the Newsletter is for our People within the business (The Groups' most precious Asset) without whom we could not deliver the service we deliver.

'The Asset' will therefore be the opportunity to showcase our People, celebrate performance and spotlight good news stories within the business. It is a thank you and an opportunity to keep everyone involved in our future.

In recent Years, we have journeyed through a successful expansion programme, resulting in high profile and prestigious new contracts, a newly developed 'state of the art' head office in Southport, Merseyside, a second regional depot in Halifax, Yorkshire and many new faces. In 5 years, our 'full time' head count has increased from just 27 to 102, with up to 130 people working for the business daily. This excludes our partner supply chain who provide additional specialist support, daily, across a range of activities.

The Group has invested in our People through an annual commitment to high quality training resulting in the launch of the **Aindow Training Academy** in 2016 in memory of our dear friend and employee, Steve Aindow. Through the Academy we will continue our ethos of training our People across a broad range of disciplines. This is in line with our 'one stop shop' approach, delivered by Systems and Electrical Engineers and Building and Construction Professionals with integrated skills.

Within this addition, we identify the Groups approach to higher purpose; 'being more than just a business'. In everything we do we add value to the charitable concern chosen by our People annually. In 2017, the Charity is Alzheimer's Society – United against Dementia, a condition that touches so many of our families. Each Year EFT Group will provide a tangible non-cash donation to our chosen charity, hence making a demonstrable difference to the needs of local people. As employees and 'Ambassadors' to the charity we know that every effort we make each day is making a higher value contribution. Within the business, our higher purpose is to maximise the potential of everyone through continual learning and development.

As Group CEO, I am both very positive about the future of EFT and very thankful for the hard work and effort demonstrated by everyone in the business. 2017 to date has been a successful year for change and growth and I am confident we can continue this into the final quarter of the Year. Please enjoy reading 'The Asset' our Newsletter and I look forward to hearing your thoughts about how we can continually improve and continue to be 'an asset' for the benefit of the Clients and Customers we serve.

Adam Watts

EFT GROUP NEWS | COMPANY VALUES

As a group we have a defined set of values that govern how we perform, we have incorporated these into our business model.

Respecting each other, Clients, Customers and the Community. We ensure that in the delivery of our service we add value by operating sustainably and delivering social value commitments.

We aim to be as transparent as possible with our work practices and always behave fairly in our service.

Reliability ensures a great reputation and helps us develop lasting relationships with all stakeholders.

Ensuring efficiency is essential to us, this saves both time and money for clients and EFT Group alike.

We see collaboration in our business practices, we aim to work with stakeholders to achieve the best possible outcome.

MANAGING OUR VALUES

Each value contributes to our Higher Purpose Model
(See page 15)

Our company values will be enshrined into our employee handbooks, company and project inductions and employee reviews

Our values will be posted around our offices and sites as a reminder of the way we do business

EFT GROUP NEWS

AWARDS AND SUCCESSES

2017 AWARDS

- **NHS (Shared Business Services)**

  Regions: North West, Yorkshire & North Lincolnshire, North East West Midlands, East Midlands

  Lots: Nurse and Emergency Call Systems, Fire Doors, Automatic doors, MTC Electrical Services, MTC Building, Partitioning, Electrical, Fire Safety

- **Fusion 21:** Fire Safety, Whole House, Infrastructure Installation (Kitchen, bathrooms, windows and doors)

NHS Shared Business Services

NHS (Shared Business Services)
Regions: North West, Yorkshire & North Lincolnshire, North

PREVIOUS SUCCESSES

- Northern Housing Consortium (NHC) – Property safety and security
- Crescent Purchasing Consortium (CPC) - Mechanical, Electrical and Building Fabric Maintenance Services (An Office of Government Commerce (OGC) Further Education Institutions)
- Merseyside Police – Minor Building Works Framework
- Cheshire East Council – Low Value Construction Framework
- Consortium Procurement - Framework Agreement for Services relating to Technology Enabled Care Services (TECS)
- First Ark Group – Repairs and Maintenance Services Framework

THE GROUP RECOGNISES THE VALUE OF FRAMEWORK CONTRACTS, AS THIS ALLOWS US TO BUILD RELATIONSHIPS WITH CLIENTS OVER A PERIOD OF TIME. THESE OFFER US AN OPPORTUNITY TO GROW SUSTAINABILITY AND DEVELOP GREAT RELATIONSHIPS WITH BLUE CHIP CLIENTS.

2017 HAS BEEN AN EXCELLENT YEAR FOR EFT'S GROWTH!

EFT Systems & Electrical saw growth of 42% from June 2016 – June 2017

+

EFT Construction achieved 100% growth, doubling the turnover between 2016 and 2017 to date

EFT GROUP NEWS

ELECTRICAL CONSOLIDATION AND AINDOW TRAINING ACADEMY

EFT SYSTEMS – CONSOLIDATION

To strengthen EFT Group's offering, EFT Electrical will be merged with EFT Systems. This will consolidate the electrical service providing consistency and efficiency across the two service streams. EFT Electrical employees will benefit from being part of a business with a 50 Year heritage of providing integrated system and electrical services to the Public and Private Sector.

AINDOW TRAINING ACADEMY

Back in March our very own in-house Training Academy was opened in memory of our late friend Steve Aindow. The Training Academy was then christened on July 7th when we saw our first client based training day for the Regenda Housing Group which involved an "EFT Systems Overview Course". The in house training academy provides the opportunity to provide continual development for everyone in the business. In addition, we can focus our teams on service specific inductions, enshrining what's important to our clients. This will include continuing our excellent safety record, providing first time fixes and continually reducing repair times.

Gill Aindow & Dan Aindow (Engineer)

FUSION 21

In March we were awarded a segment of the Fusion 21 Compliance and FM Framework with a total value of £290 million split over 105 contractors.
Fusion 21 are a specialist organisation in the procurement, construction and built environment sector. All companies associated through Fusion 21 demonstrate exceptional value for money in terms of cost and social value.

EFT GROUP NEWS | OUR CONTRIBUTION

SOUTHPORT RUGBY CLUB

EFT Group are delighted to announce we have agreed a four year partnership with Southport RFC.

From September 2018 EFT Group will become the main front of shirt sponsor on the playing kits of all 500 playing members of the Club. The Group is also committed to working with SRFC to provide local development and, where possible, employment opportunities for interested and qualified senior club members. Commenting on the new partnership, Adam Watts, CEO of EFT Group said "In my younger days I had the pleasure of playing for Southport RFC and know from personal experience what a great Community Club it is.

I am delighted to see the Club being so successful at all levels on the pitch, and off the pitch. The importance of Community, the determination to succeed and grow are values that EFT Group and SRFC share and it is a pleasure to be able to partner with the Club at this exciting time. We look forward to working together to ensure our continued mutual success.

ENGINEERS OF TOMORROW

IFSEC is a leading provider of media to the security and fire industry, covering best practices and latest developments throughout the industry.
For the past eight years EFT have been involved in their annual Engineers of Tomorrow competition/conference in which we send a team of our apprentices to compete with over 60 other Fire and Security firms.
The past two years have seen success, with both teams achieving finalist positions.

"Our apprentices are a great credit to the EFT Group and a wonderful asset."
-Adam Watts CEO

"It's brilliant to see EFT encouraging young people into the industry and creating vocational opportunity"
Ron Devine - Adactus Housing

CHARITABLE EVENTS

At EFT we believe in a Higher Purpose.
This means the inclusion of social responsibility and charitable work into our core values and giving back to the local community.

As part of the Higher Purpose initiative we will donate 0.5% of our annual net profit to a charity chosen by our employees.
This will compliment our existing fundraising.

EFT GROUP NEWS | ANCHOR HOUSING

TOTAL CONTRACT VALUE OF CIRCA £10M OF BUILDING ASSET INVESTMENT

In early 2016, EFT Group were awarded a 5-year contract with the option to extend to 6 years, for the delivery of Anchor's significant capital investment programme of building assets. The contract includes installation and maintenance of Anchors entire building and life safety systems across the North and North West in addition to extensive remodelling, refurbishment of building infrastructure.

The total contract value of circa £10M is largely based on EFT's ability to deliver a holistic in house service coordinating the project management experience and expertise of EFT Construction, EFT Systems and EFT Electrical as a combined entity forming the EFT Group.

The Anchor Group is England's largest not-for-profit housing association, providing housing, care and support to people over 55 years old. Registered as a charity, it is one of the largest in the UK, with a turnover of £367.3 million in 2015/16.

Anchor is headquartered in central London, with main offices located in Bradford. It employs more than 8,500 people nationally and has a growing number of volunteers.

Its patron is Princess Alexandra. Anchor was established in 1968 by Cecil Jackson-Cole, as Help the Aged (Oxford) Housing Association, to provide sheltered housing to older people. By 1972, the organisation had completed its first new-build properties and begun diversifying into both leasehold and rented accommodation.

The organisation became Anchor Housing Association in 1975, and launched its first care homes in 1982.
Anchor's multi award-winning Denham Garden Village – their largest development of retirement properties to date – opened in 2004.
Anchor has since continued to grow its existing services and diversify into new services such as retirement villages and extra-care housing, becoming a thought-leader in caring for individuals with dementia and promoting equality for minority groups, such as LGBT groups.
The organisation rebranded from Anchor Trust to Anchor in 2010, adopting a new logo and refreshed brand image to reflect the range of services on offer.

ANCHOR HAVE FIVE VALUES AND THESE ARE LINKED CLOSELY TO EFT GROUP'S OWN VALUES:

Personal accountability - responsibility and pride in always doing a brilliant job and improving everything we can.

Reliable – keeping promises by doing what we said we'd do when we said we'd do it.

Respectful - We care, show kindness for all and encourage the sharing of different perspectives and ideas because that's how we learn.

Honest - Each of us has a voice, a responsibility to use it and a right to be listened to and receive a response.

Straightforward - We have honest conversations about real issues in order to make a difference. We keep things simple, easy to understand and do.

"AT EFT, EACH OF US CAN MAKE A DIFFERENCE IN THE SUCCESS OF OUR BUSINESS AND THE LIVES OF PEOPLE OUR SERVICE AFFECTS. THE DIFFERENCE BETWEEN AVERAGE PERFORMANCE AND GREAT PERFORMANCE IS WHAT YOU DO TODAY AND EVERY DAY."

EFT GROUP NEWS | QUALITY MANAGEMENT

ISO14001

EFT Group is currently working towards ISO14001 accreditation by 2018. Building on our Environmental Management System (EMS) within the existing ISO9001 certification, ISO14001 provides assurances that our integrated Life security and Safety Systems meets current environmental regulations and continual improvement at both business and site level.

We have a 'bedding in' period, after which the Environmental Management System will be audited for compliance by our accreditation body. In effect, we have an ISO14001 compliant environmental management system active now alongside our ISO9001 Quality Management System. This accreditation, relates strongly to our core value of Respect. ISO14001 is important for EFT Systems as it sets a standard and guides us to becoming a sustainable organisation.

NSI ISO9001
A NATIONAL STANDARD
FOR QUALITY

NSI ISO14001
A NATIONAL STANDARD
FOR ENVIRONMENT

EFT GROUP SAFETY

In 2017 we have had zero reportable incidents.
Please report any close calls or near misses however insignificant these may appear to be.
Todays close call could well be tomorrows injury.

10 REASONS WHY A UKAS ACCREDITED QUALITY STANDARD LIKE NSI ISO9001/14001 IS GOOD FOR EFT

1. Helps EFT improve the quality of our goods and services
2. Helps EFT drive growth, cut costs and increase profits
3. Gives our business a competitive edge
4. Open up new markets for our goods and services
5. Opens doors to new customers and strengthens our existing business
6. Helps us compete with bigger enterprises
7. Enhances our credibility and secures customer confidence
8. Sharpens our business processes and increases efficiency
9. Strengthens our marketing pitch
10. Helps us comply with regulations

SYSTEMS & ELECTRICAL NEWS

TECHNOLOGY ENABLED CARE

EFT SYSTEMS IS A MEMBER OF TSA!

The TSA is the industry body for Technology Enabled Care (TEC), representing the largest industry specific network in Europe and bringing together a growing membership of organisations across local government, health and the private sector.

EFT SYSTEMS LTD
SPECIALIST ELECTRICAL ENGINEERS

TSA™
Member Organisation

TSA works across health, housing and social care through a wide range of public services (NHS, local authorities, Fire and Rescue Services), housing associations, leading industry suppliers, independent and voluntary sector organisations.
TSA promotes and supports the technology enabled care industry, highlighting the benefits of TEC for commissioners across health and social care, service users, their family and carers including organising the annual International Technology Enabled Care Conference and driving quality throughout the sector through its internationally recognised Integrated Code of Practice.

SYSTEMS & ELECTRICAL NEWS IN THE NORTH-WEST

INTO BATTLE AT LEEDS ARMOURIES – AWARDED OCT 2017

EFT Systems are proud to be selected as installation provider of the Fire Alarm and Voice Activation System at the prestigious Royal Armouries in Leeds.
The Royal Armouries Museum in Leeds is home to the national collection of arms and armour.
Located at Leeds Dock, which is only a short distance from Leeds city centre, Visitors can explore arms and armour from across the world and throughout time in six themed galleries.

EFT were awarded the contract on the basis of the most economically advantageous tender (MEAT), demonstrating a commitment to a high level of service delivery across the areas of:

- Contract Management and methodology including approach to Health and Safety
- Previous experience of relevant work and experience of preferred technology within an occupied public building
- A schedule of key staff setting out relevant qualifications and experience
- Risk awareness (business continuity)

30 YEARS @ PRESTON COUNCIL & TOWN HALL

Preston City Council is a district council, working alongside Lancashire County Council as part of a two-tier local government system. EFT maintains the Council's Fire Alarms, Emergency Lighting, Access Control and Intruder Alarms across all of their Public Buildings secured through our valued framework arrangements.

This contract demonstrates our commitment to sustaining long term mature relationships within a local Authority setting. Our relationship as a service provider to Lancashire County Council including Preston City Council is one EFT have maintained for over 30 years.

LEGGE STREET

In 2017, EFT Group were awarded the contract to install an integrated and complete life safety and security system within the new Legge St, Birmingham, high rise accommodation block.

This 20-week contract was delivered safely, meeting the client's requirements whilst working collaboratively alongside other service providers. Works included project management from inception, design, ECI and delivery of the work within our ISO9001 QMS. EFT Systems provided design input where necessary and product advice based on our knowledge and experience of Life Safety and Security Systems. Due to other integrated works, we jointly formed the Project Team and liaised closely with the Principal Contractor and Building Sub-Contractors. Well done to Dale Robertson for a successful project.

SYSTEMS & ELECTRICAL NEWS

EFT CURRENT PROJECTS

LANCASHIRE COUNCIL

EFT Systems celebrate our 40 Years of trading with Lancashire County Council – One of the UK's longest standing Local Authority Fire & Security relationships.

EFT Systems have provided integrated security services to Lancashire County Council since 1976. This includes Intruder Alarms, CCTV, Access Control and fully integrated Life Safety Systems. In 2017 this relationship continues with the award of a further electrical contracts across Lancashire County Council owned buildings.

MANCHESTER METROPOLITAN UNIVERSITY

Systems Design Installation and Maintenance of Security Systems at UK's largest University – Manchester Metropolitan University (Access Control, Security Alarms, CCTV and Life Safety Systems.) EFT Systems provide a complete integrated service on this 4-year contract across a portfolio of 2500 assets across 40 buildings. Buildings range from listed building in Manchester, the Science & Technology Building to Campus sites in Cheshire.

CONTRACT RETAINED – WARDEN CALL AND DOOR ENTRY (£0.5M PA)

EFT Systems are pleased to announce the retention of our prestigious installation, servicing and maintenance contract across the North West and Cheshire.

The Regenda Group is a great quality, innovative property business, creating the homes people need, with around 13,000 properties across the North West,

CONSTRUCTION NEWS

EFT CONSTRUCTION - BUILDING RELATIONSHIPS

BUILDING THE TEAM

EFT Construction has firmly established its foundations across the North-West Construction Sector. This growth headed up by Construction Director Stewart Meechan has seen month by month exponential growth from day 1. Stewart explains…'Starting a new business and building a team is a balancing act of chicken and egg…do we need the people first to expand or do we need the work first before we team build? Get this wrong and we either go under or over committed'. Happily, Stewart managed this seamlessly with a well-planned growth supported by organic business development and effective public-sector tendering.
The Construction journey started in June 2015, with building and fire compartmentation works for Halton Borough Council and since then the business has not looked back.

In 2 Years the business has developed an impressive portfolio of blue chip clients.

- Halton Borough Council
- Liverpool City Council
- Lancashire County Council
- University of Central Lancashire
- Salford University
- Anchor Housing
- YMCA
- Merseyside Police Authority

RECOGNITION IN MARKETPLACE

As time goes on we are developing key relationships within the marketplace. This can be seen with our maturing relationship with Liverpool City Council following the award of the Gilmour Junior School contract, awarded through recognition of our previous excellent work. We have also seen a great relationship forming between EFT and Merseyside Police with the three-year contract for Building Works.

CONSTRUCTION NEWS

EFT CONSTRUCTION - BUILDING RELATIONSHIPS

ANCHOR HOUSING

On the back of EFT Group's £10M Anchor Housing Contract award, further opportunity has arisen For EFT Construction to work in partnership with EFT Systems across Anchor's 5 Year asset Management Strategy. During the first year of the contract EFT Systems has been busy supporting the life safety and security infrastructure improvement programme for Anchor Housing. Typically, this has involved EFT Systems installation teams providing high quality and innovative system replacement, followed up by existing Anchor building providers completing ad hoc works such as flooring, ceilings and other building related works.

In September 2017 EFT Construction successfully bid for Anchor's Scheme Manager property conversions. A project that would see Scheme Manager apartments renovated and converted into additional homes for Anchor tenants. This Project, brought about a new fresh approach, providing the opportunity to showcase both the savings and qualitative benefits of EFT Systems working together with EFT Construction to complete schemes together without the need for third party providers.

This approach heralds a new opportunity for joined up working across the Group which provides efficiencies for both our Clients and our delivery teams.

MERSEYSIDE POLICE – PROGRESSING TOGETHER

In 2015 we were awarded a three-year building works framework, this is ongoing and has seen great success both with concreting our upstanding reputation through high quality work and zero incidents. Our most recent project being the St. Helens Training Facility which was completed under challenging time constraints by Joe and the team.

GILMOUR INFANT SCHOOL REFURBISHMENT

Following our successful completion of the new kitchen extension at Gilmour Infant School last year, EFT have started the kitchen refurbishment at Gilmour Juniors at a value of £250,000 with a duration of six weeks. This is a testament to our developing reputation for high quality works.

HIGHER PURPOSE | EFT GOOD CAUSES

In The CEO Foreword address, Adam identified that..... 'In everything we do we add value to the charitable concern chosen by our People annually.' In 2017, the Charity is Alzheimer's Society – United against Dementia, a condition that touches so many of our families. Each Year EFT Group will provide a tangible non-cash donation to our chosen charity, making a demonstrable difference to the needs of local people. As employees and 'Ambassadors' to the charity we know that every effort we make each day is making a higher value contribution.

Frequently our tender awards are predicated by a commitment to deliver social value in the areas we work. This arises from the Social Value Act 2012 where Clients and Services Providers including EFT Group are duty bound to deliver economic, social and environmental well-being in connection with local public services we deliver. It is these events supported by you that delivers these commitments.

It is our aim to complete contracts not only to the best of our ability but to also help the local community by creating future work opportunities through apprentice offerings. We hope this helps deliver a legacy in every contract we undertake and adds value to our community.

Having fun whilst raising money is always a bonus.

June 2017 also saw our Cupcake Dress Down day in which for a donation we could dress in casual clothing and have a cupcake.
2018 will see the first year of our Charity Teams initiative. EFT Group teams will compete at charity events. Each team will acquire points, raising money for our chosen charity. At the end of the year there will be an award ceremony. This will bring together our employees and create positive competitiveness between the chosen teams for our good causes.
In 2018 we have planned to enter the Mad Dog 10k Run, a fantastic event that raises money for local charities.

BACK IN JUNE WE TOOK PART IN THE 5K GUNG HO CHARITY RUN IN AID OF OUR PARTNERED CHARITY - ALZHEIMER'S SEFTON. THE GUNG HO RACE INVOLVES A FIVE-KILOMETRE RACE OVER A MASSIVE INFLATABLE OBSTACLE COURSE. WE RAISED AN INCREDIBLE £1956.

EMPLOYEE SPOTLIGHT | EFT SYSTEMS

ALASDAIR CROFT
GENERAL MANAGER

How are you enjoying your role of General Manager for EFT?
"Coming into my second year, the role is both challenging and enjoyable. I love the learning aspect of the role as there is always so much to learn, thankfully I have a great team beside me."

How has the completion of your MBA affected your business life?
"I graduated June 2016 with my dissertation on – "Implementing professional management in a family owned business using ethnography research methods" - Completing the MBA has enormously helped. It helped develop key skills, knowledge and confidence by working with other students in similar situations and understanding how they do things."

What did you do before this role?
"I have always been involved in Fire and Security, Honeywell being the first company I worked for. I started life as a Fire and Security apprentice for Honeywell, working in the major projects department. I then worked as a project manager for 3/22 buildings for Liverpool One development. I first got involved in EFT as a Projects manager looking after the installation department, this then developed to Operations Manager looking after installation and servicing and then General Manager following the MBA."

What have you gained from working at EFT?
"An incredible amount. Learning how a multi-skilled business operates and applying my projects management skills to meet the needs of the business. Managing the different needs of people is also important."

EMPLOYEE SPOTLIGHT | CONSTRUCTION

GRAEME MARSHALL
SENIOR QUANTITY SURVEYOR

Tell us about your previous roles

"I have a BSc in Quantity Surveying from Liverpool and have enjoyed a varied and fulfilling career. I have worked on Projects in both the Netherlands and Saudi Arabia. These have been as diverse as the Saudi Bahrain Causeway to Housing refurbishment for Lambeth, Islington and Camden Councils in London. I have also carried out QS roles on Clatterbridge Hospital Oncology Centre and Aintree University Hospitals. With EFT Construction, I have worked at Senior level developing the business from start up to delivering great projects and developing great relationships with Halton Borough Council, Liverpool City Council, Lancashire County Council, University of Central Lancashire, Salford University, Anchor Homes, YMCA and Merseyside Police."

How did you get involved in EFT?

"My relationship with EFT goes back many years, as QS for EFT's sister Company way back. I knew the team here and could see the tremendous journey EFT Systems were on and more latterly the Group. When I was asked to join the business as Senior QS for EFT Construction, I accepted straight away."

What do you enjoy about working for EFT?

"Mostly it's the People and the passion for doing things well. The office environment is refreshing and we are a team, everyone contributes. Our work is varied, challenging and every day is different."

How do you relax?

"After a rewarding day with EFT, I like to unwind with a gym session, relax with a swim and spend time with family and the Grandchildren."

DIANE HARRISON
GROUP MANAGEMENT ACCOUNTANT

Tell us about your previous roles

"Before joining EFT in 2017, I was head of finance in my previous role, assisting in the running of efficient and effective services, and delivering value for money."

Tell us more about your experience in this sector

"I have worked in finance for more than 25 years, predominantly in the private sector, where I gained invaluable experience. I am a key player in the growth of EFT Group, assisting the CEO and the senior management team, creating a successful and sustainable future for the business."

What do you enjoy in your spare time?

"When I am not number crunching, I like to indulge in my passion for keeping fit, travelling and exploring the world."

THE ASSET
NEWSLETTER FOR EMPLOYEES, CLIENTS & SUPPLIERS OF EFT GROUP

EDITION ONE | AUTUMN 2017

UPCOMING EVENTS & TRAINING

UPCOMING TRAINING COURSES

HEALTH AND SAFETY REFRESHER TRAINING
FIA COURSE
FIRE ALARM MAINTENANCE
FIA FFE REFRESHER TRAINING
FIA EMERGENCY LIGHTING FOUNDATION AND DESIGN COURSE
CSCS / CPCS COURSES

NEWS FROM THE EFT GROUP

2017 SAW MANY IMPORTANT ANNIVERSARIES AND IMPORTANT DATES ACROSS THE GROUP.
STEVE RAYNOR - 40 YEARS MANAGING DIRECTOR @EFT SYSTEMS
DAWN FOSTER - 20 YEARS @EFT
JORDAN DUGGAN - 15 YEARS @EFT
CHRIS SCOTT AND GARY HIGGINS - 15 YEARS @EFT
PAUL ROBINSON - 15 YEARS @EFT
PHIL AND KIM ANTROBUS - WEDDING
SAM BACKHOUSE - BABY BOY
ALASDAIR CROFT - BABY GIRL

If you have any significant events on the horizon in late 2017 please let Jordan Duggan know and we will happily incorporate them into the Winter/Christmas 2017 newsletter edition

The Asset is the newsletter of EFT Group Ltd.
Created & designed by Earle | Dead Diamond